

# NordicProof

Testing solutions for world class healthcare





## Nordic Proof Consortium of premium test facilites in the Nordics





















### Mission

Our network offers easy access to the most renowned health institutions and testing hubs within healthcare in the Nordics.

Professional expertise provides predictability and solid services based on real customer needs.

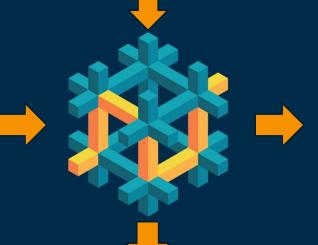




## Main objective

Requests from companies

Strategic areas and need driven innovation for Health Institutions



Effective and better healthcare services

New products and services that are targeted to the market



## What we offer to the health industry

- One point of contact to a network of world class health institutions in the Nordics.
- Efficient, transparent and on time services.
- Tested with Nordic quality and expertise from idea to finished product.

Nordic Proof – a way the get to know the Nordic market and their needs





## Services throughout your development cycle

Post market studies

Post-market studies

User need

Product requirement & User need

Product Verification & User need

User need validation

Product verification & Cost benefit analysis

Development

& Design

Review

Access to experts. Can include one or several of below topics:

- Critical unmet need
- Clinical strategy
- Adoption hurdles
- Technical requirement
- Intended use
- Competitive landscape

Access to experts. Can include one or several of below topics

- Willingness and ability to pay for product
- Current clinical practice process mapping
- Reimbursement strategy & assistance in design of clinical program to support reimbursement goals
- Hypotheses of value based outcome with input from key opinion leaders



- Design Reviews supported by Key Opinion Leaders & Clinicians
- Evaluate early prototypes
- Determine if user needs are fulfilled



outcome

Clinical trial

Functional test Integration test System Level testing IT security testing Risk analysis

Ensure the HW/SW design

Demonstrate value based

execute on the design concept

Clinical evaluation of prototypes

Confirm intended medical benefit

## How to get in contact?



### Fill out the form

The inquiry form is filled in and the more detailed information you can provide, the better we can match you with the right partner(s) that offer the service you are looking for.



### We connect you

When the inquiry form has been received we will review and connect you to the most suitable partner(s) who will reply directly to you.



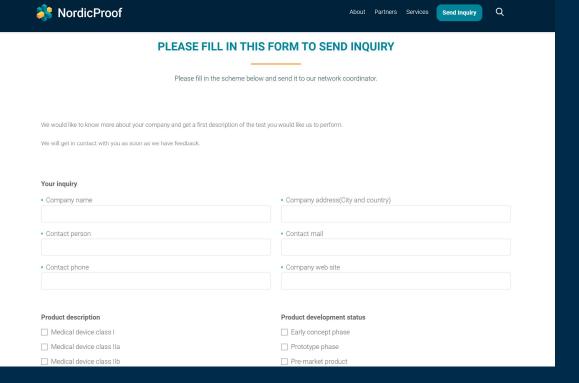
## Testing and documentation

The actual testing will be done at the chosen partner's site, and will also be responsible for all documentation after completion.





www.nordicproof.org





#### Bent-Håkon Lauritzen Coordinator Nordic Proof

Responsible for market development within Norway Health Tech



#### **Experience/background**

- Project leader Nordic Network of Testbeds
- Project leader Nordic Public Procurement of Innovation (PCP and PPI) and several procurement projects in Norway
- Business coach startup companies and project leader lean launchpad program
- Project leader innovation projects with Municipal sector and hospitals in Norway
- Lecturing at University of Southeast Norway
- Development of business parks and incubators
- Industry development projects for Norwegian Ministry of Foreign Affairs in the Balkan region
- Previous owner and CEO of Norwegians largest bookstore chain

Please contact me at bhl@norwayhealthtech.com



Advisor for Norway Health Tech



#### **Experience/background**

- 10+ years experience from industrial R&D chemistry (Dyno/Dynal)
- 15+ years in commercial and leadership roles in the diagnosticand medical device industry
- International experience EU, China, USA
- B2B business development
- CEO for Skannex AS for 7+ years. A medical device company developing and supplying SW/HW products for point of care diagnostics
- Master of Science in Polymer Chemistry
- Master of Managment courses in leadership and strategy

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## Danderyd Hospital, Sweden

Danderyd Hospital is one of the largest emergency hospitals in Sweden, situated in the center of Stockholm County. Our main operations are within Women's Healthcare and childbirth, Emergency Healthcare and Rehabilitation Medicine. DS Innovation is well-established in the hospital's operations and has long standing reputation of contributing to product development within healthcare.

#### Core competence and focus area

- Direct contact with healthcare staff and clinics.
- Regulatory expertise inline with national requirements.
- Implementation guidance of biomedical technology in healthcare.

#### Services offered

- Need assessment
- > Test setup
- Clinical trial
- Brainstorming-meeting
- Risk analysis
- CE marking support

#### Why Danderyd Hospital?

With our long experience of providing support to smaller and medium-sized companies we are one of Swedens best partners for development of new services, methods and technology for healthcare. We have an infrastructure in place within the hospital which facilitates a direct management of development projects.



## Nordic Medtest AB, Sweden

Nordic Medtest AB is a testing and quality assurance company in Sweden and is a subsidiary of Inera AB, which in turn is owned by SALAR (Swedish Association of Local Authorities and Regions), where all Swedish regions and municipalities are members.

#### Core competence and focus area

- Software testing
  - Interoperability
  - Usability
  - Information security
  - Laws and regulations

#### Services offered

- Providing rich test environments
- Requirement-based testing
- > Test automation
- Performance testing
- Penetration testing
- Test strategy development
- > Test management
- Test education

#### Why Nordic Medtest?

By providing testing and quality assurance, Nordic Medtest contributes to more usable and safe e-health.



## VihTek – Research and Test Center for Health Technologies

As an integrated part of Rigshospitalet, VihTek collaborates with all hospitals in the Capital Region of Denmark in testing and implementing new technologies. Our focus is rehabilitation and patient safety, but we have access to clinicians in all areas of hospital care. We tailor our service to each company ensuring that we all benefit from the work we do together.

#### Core competence and focus area

- Rehabilitation
- Cognition
- Patient safety
- Gamification/VR/XR

#### Services offered

- Workshops with relevant experts
- Usability testing
- Technology assesments
- Clinical studies
- Consulting regarding user perspective, product requirements etc.

#### Why VihTek is part of Nordic Proof?

We highly appreciate collaborations with companies in developing and testing new innovative technologies that can help us to enhance rehabilitation, reduce complication and provide a better health for our patients.



## Sunnaas Hospital, Norway

Sunnaas Rehabilitation Hospital is Norway's largest specialist hospital in the field of physical medicine and rehabilitation. The hospital provides multidisciplinary rehabilitation for patients with complex functional impairment following illness or injury.

#### Core competence and focus area

- Movement
- Cognition
- Patient safety
- Gamification/VR/Robotics
- Technology & e-health

#### Services offered

- Living lab testing
- Device testing
- Clinical trial
- Consulting
- Research/multi-centre studies

#### Why Sunnaas?

Clinical treatment, research and innovation form the basis of the hospital's activities Services provided nationally/regionally, 8000 patients a year Dedicated innovation-, research-staff, and study coordinator





## Welcome to Nordic Proof

www.nordicproof.org
Facebook – Nordic Proof
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Bridging today's health solutions with the unlimited potential of tomorrow

